

Proposed Position	TBD
Name of Firm	GBRW Limited
Name of Expert	Jeremy DENTON-CLARK
Date of Birth	7th September 1944
Nationality	British
Education	University of Charlottesville, Virginia, USA International Banking Studies Diploma, 1977
Other Trainings	Corporate Credit, International Trade Finance, Corporate Governance, Company Secretarial.
Professional Memberships	Academy of Experts, London
Country Experience	Azerbaijan, Bangladesh, Belize, Bosnia, China, Croatia, Cuba, Egypt, Ghana, Georgia, Kenya, Mongolia, Montenegro, Myanmar, Nigeria, Pakistan, Romania, Russia, Saudi Arabia, Senegal, Serbia, Sierra Leone, Sri Lanka, Tajikistan, Togo, United Kingdom, Ukraine, Vietnam, Zimbabwe
Languages	English (Fluent), French (75% fluent)
Employment Record	
2000 - present	Chairman and Company Secretary, GBRW Ltd, London
2011 - present	Director & Company Secretary, GBRW Expert Witness Ltd, London
2015 – present	Director and Company Secretary, GBRW Learning Ltd, London
2002 – 2018	London Representative, Golomt Bank of Mongolia.
2009 – 2013	Non-Executive Director, Golomt Bank of Mongolia.
1999– 2000	Advisor to the Board of Management , Privedna Banka Zagreb
1996 – 1999	Director & Principal Consultant, Glendale Consulting Ltd, London
1994 – 1996	Independent consultant: London and Moscow
1986 – 1994	Chief Executive Officer, City Merchants Bank Ltd, London
1973 – 1986	Director and General Manager, London Interstate Bank Ltd, London
1966 – 1973	Credit Control Officer, National Westminster Bank plc, London/Paris
1964 - 1966	Foreign Exchange Dealer, Kleinwort Benson plc.

RELEVANT EXPERIENCE

Project Director 2019	Trade and Development Bank, Harare, Zimbabwe Development of a strategy and manual for lending to SMEs
Trainer 2017 - 2018	Banco Central de Cuba, Havana, Cuba Funded by the UK government. Seminars to local bankers on Corporate Governance in banks and the implications of Basel II & III
Project Director 2017 - 2019	Commercial banks in 5 countries Funded by the IFC. Training in the resolution of portfolios of Non Performing Loans in commercial banks.
Project Director 2017	Development Bank of Korea, London branch, UK Revamped Policies and Procedures Manual for the London branch in conformity with domestic and international regulation and internal policies and procedures
Project Director 2016	Commercial private sector bank, Tanzania Consultancy and training in the management of stressed assets
Trainer 2016	Bank of Maldives, Colombo, Sri Lanka Training to the Board of Directors in Corporate Governance issues and challenges
SME Banking Expert, 2016 - 2020	Bank of Industry, Lagos, Nigeria Capacity building within the Bank itself, including SME Banking strategy, strategic marketing and segmentation strategy, product and channel development, and credit risk rating tools and models. Funded by the African Development Bank.
Project Director 2014	Banca Intesa AD, Belgrade, Serbia Development of a manual for the resolution of problem loans
Project Director 2014	Growth Street, London, UK Development of a digital SME lending platform for this peer-t-peer broking company
Consultant 2014	AGDBank, Yangon, Myanmar Consultant to private-sector, commercial bank in Myanmar on the development of a 5 year Strategic Plan.

Trainer 2013	AGDBank, Yangon, Myanmar Workshops to Board of Directors and executive management on their role and responsibilities. Delivery of bank "analysis of needs"
Trainer 2010-2013	Numerous private sector commercial banks, Kiev, Ukraine Workshops to Chairmen and CEOs on "The role and responsibilities of the Board of Directors" and "The organisational structure and Corporate Governance of banks"
Consultant 2012-2013	Bank for Development and Investment Vietnam (BIDV) Hanoi Development of Strategic Management. Funded by World Bank
Project Director 2012	Bank for Development and Investment Vietnam (BIDV) Hanoi Development Operational Risk Management. World Bank funded
Consultant 2010	IFC MENA, Cairo, Egypt Assessment of Corporate Governance programmes funded by IFC for large corporations and SMEs
Deputy Project Manager 2010	Development Finance Corporation, Belmopan, Belize Restructuring funded by Caribbean Development Bank
Member of the Board of Directors 2009 - 2013	Nova banka AD, Banya Luka, Bosnia Nominated by the IFC to concentrate of Corporate Governance and banking issues. Member of the Nomination Committee
Advisor to the Board of Directors 2008-2011	Kreditprombank, Kiev, Ukraine Amended strategy, SME and Retail Strategies, Corporate Governance and organisational restructuring, problem loan resolution, training courses
Consultant 2008-2009	Nova banka AD, Banya Luka, Bosnia Funded by the IFC. Risk management and amended strategy and organisation structure
Deputy Project Director 2008	Rokel Bank, Freetown, Sierra Leone. Funded by DfID. Sellers Due Diligence prior to sale of this state owned commercial bank
Project Director 2007	Private Sector Commercial Bank: Hanoi, Vietnam Development of a SME Banking Strategy. Funded by the IFC

Project Director 2007	Agroinvestbank, Dushanbe, Tajikistan Risk Management, organisation structure, corporate governance, strategy and training. Funded by EBRD.
Consultant 2007	Riyhad Bank, Jeddah, Saudi Arabia Impact evaluation of SME Technical Assistance delivered by IFC
Consultant 2007	IFC MENA, Cairo, Egypt Impact evaluation on micro and SME Technical Assistance provided by the IFC to 2 large commercial banks
Consultant 2006	Golomt Bank of Mongolia, Ulaanbaatar, Mongolia Recruitment of a new Chief Executive Officer
Consultant 2006	Golomt Bank of Mongolia, Ulaanbaatar, Mongolia Strategic realignment, Organisation Structure, Corporate Governance and Risk Management.
Consultant 2006	Development Bank of China, various cities, China Due Diligence review of City Commercial Banks prior to approval of a SME line of credit. Funded by World Bank
Consultant 2006	World Bank mission to Nigeria, Togo, Ghana and Senegal Review feasibility of regional financial integration
Project Director 2004-2006	Rupali Bank, Dhaka, Bangladesh Restructuring and privatisation of this nationalised commercial bank. funded by World Bank
Consultant 2005-2006	Bank for Development and Investment Vietnam (BIDV) Hanoi Strategy realignment and organisation structure, Corporate Governance, presentations to Board of Directors, marketing & business development, branches and product distribution. Training in branch network. Funded by World Bank
Consultant 2005-2006	Maritime Transport Bank, Odessa, Ukraine Strategy realignment, organisation structure, Corporate Governance, product development. Funded by EU.
Consultant 2002 -2006	Crnogorska Komercijalna Banka AD, Podgorica, Montenegro Structural redevelopment of a private sector commercial bank prior to sale to a strategic investor. Funded by FMO

Deputy Project Manager 2002-2004	Liquidators of 8 Serbian commercial banks, Belgrade, Serbia Advisors to bank liquidators on bankruptcy administration of domestic commercial banking sector; company restructuring, corporate debt recovery training. Funded by World Bank
Consultant 2003	Government of Mongolia, Ulaanbaatar, Mongolia Delivery of Corporate Governance framework and implementation procedures for legislature. Funded by World Bank
Consultant 2002	Beobanka, Belgrade, Serbia Advisor on bank liquidation/bankruptcy administration. Company restructuring and sale. Corporate
Project Manager 2002	Golomt Bank of Mongolia, Ulaanbaatar, Mongolia Due Diligence/corporate finance of bid for state bank on privatisation
Project Manager 2000-2001	CEC Bank, Bucharest, Romania Operational audit, restructuring implementation, product development, organisation structure, credit underwriting, treasury and ALM. Funded by the EU
Deputy Project Manger 2001-2002	Office of Fair Trading, London, UK Provision of advice on specialised banking issues raised by 8 major clearing banks relating to the improvement of their banking services to Small and Medium Sized Enterprises.
Consultant 2000-2001	Golomt Bank of Mongolia, Ulaanbaatar, Mongolia Bank Institutional Strengthening funded by World Bank. Liquidity and ALM. Credit, in particular for SMEs. MIS and accounting
Advisor to the Board of Management 1999-2000	Privedna Banka Zagreb, Zagreb, Croatia Advisor on corporate restructuring and all management issues prior to sale to a strategic investor
Consultant 1998-2000	Market Banka , Sarajevo, Bosnia Institutional development of a private sector bank prior to sale to a strategic investor. Funded by the EBRD
Consultant 1998	Impex Bank, Moscow, Russia Treasury and ALM for this private sector bank. Funded by the EU

Consultant 1998	<p>4 private sector commercial banks. Tbilisi, Georgia</p> <p>Institutional Building: Treasury, liquidity, funding and ALM . Funded by the EBRD.</p>
Project Manager 1997-1999	<p>Privedna Banka Zagreb, Zagreb, Croatia</p> <p>Restructuring and rehabilitation: strategic development and organisation structure, treasury development and ALM, credit and new product development, HR and training. World Bank funded.</p>
Senior Advisor 1996-1999	<p>7 private sector commercial banks, Moscow, Russia</p> <p>Strategic alignment, organisation structure, liquidity and funding, marketing and business development. Funded by EU.</p>
Consultant: 1996,1998-1999	<p>AzerDemiryol Bank and other local banks, Baku, Azerbaijan</p> <p>SME pipeline identification, analysis and presentation of credit applications, marketing and product development. EBRD funded.</p>
Consultant 1996	<p>Leasing company, Bucharest, Romania</p> <p>Funding and liquidity review.</p>